



Palma de Mallorca – Baleares - España
Tel: (34) 671 608 478 – SKYPE: jcasas3148
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Web: www.ofertas-commodities.com

DATE: November 9 -2021
VALIDITY UNTIL: December 10 - 2021

FULL CORPORATE OFFER - CIF and FOB-DIP & PAY

We **Ofertas-commodities**, as **Seller Mandate** with **MANDATE CERTIFICATE REF. Number: NAB98034523**, confirms our readiness and willingness to issue a Soft Corporate Offer and then straight to Sales Purchase agreement upon acceptance of our terms and conditions stipulated herein for the below products: **JPA1, JP54, D2, AGO, D6, EN590, 500PPM, D-50ppm, MAZUT, REBCO, GASOLINES,LNG,LPG,PETCOKE, UREA**

LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 20,000 MT

Maximum Quantity 500,000 MT

FOB Price: Gross 150 USD Net 140 USD

CIF Price: Gross 160 USD Net 150 USD

Commission 5 USD Seller side, 5 USD Buyer side.

LIQUEFIED PETROLEUM GAS. 50% PROPANE & 50% BUTANE MIX/ OTHER MIX(LPG)

Minimum Quantity: 30,000 MT

Maximum Quantity 500,000 MT

FOB Price: Gross 200 USD Net 190 USD

CIF Price: Gross 220 USD Net 210 USD

Commission 5 USD Seller side, 5 USD Buyer side.

AVIATION KEROSENE COLONIAL GRADE JP54

Minimum Quantity: 500,000 BBLs

Maximum Quantity 10,000,000 BBLs

FOB Price: Gross 44 USD Net 42 USD

CIF Price: Gross 48 USD Net 46 USD

Commission 1 USD Seller side, 1 USD Buyer side.

ESPO BLEND CRUDE OIL

Minimum Quantity: 500,000 BBLs

Maximum Quantity 10,000,000 BBLs

FOB Price: Gross 52 USD Net 50 USD

CIF Price: Gross 56 USD Net 54 USD

Commission 1 USD Seller side, 1 USD Buyer side.

DIESEL GAS D2 GOST 305-82

Minimum Quantity: 50,000 MT

Maximum Quantity 1,000,000 MT

FOB Price: Gross 260 USD Net 250 USD

CIF Price: Gross 280 USD Net 270 USD

Commission 5 USD Seller side, 5 USD Buyer side.

MAZUT M100 GOST-1058575/M100 GOST 10585-99

Minimum Quantity: 50,000 MT

Maximum Quantity 1,000,000 MT

FOB Price: Gross 170 USD Net 160 USD

CIF Price: Gross 180 USD Net 170 USD

Commission 5 USD Seller side, 5 USD Buyer side.



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AUTOMOTIVE GAS OIL (AGO)

Minimum Quantity: 50,000 MT
Maximum Quantity 500,000 MT
FOB Price: Gross 230 USD Net 220 USD
CIF Price: Gross 250 USD Net 240 USD
Commission 5 USD Seller side, 5 USD Buyer side.

JET FUEL A1

Minimum Quantity: 500,000 BBLs
Maximum Quantity 10,000,000 BBLs
FOB Price: Gross 44 USD Net 42 USD
CIF Price: Gross 48 USD Net 46 USD
Commission 1 USD Seller side, 1 USD Buyer side.

DIESEL FUEL EN590 (10/50 PPM)

Minimum Quantity: 50,000 MT Maximum Quantity 500,000 MT
FOB Price: Gross 230 USD Net 220 USD
CIF Price: Gross 260 USD Net 250 USD
Commission 5 USD Seller side, 5 USD Buyer side.

RUSSIAN PETROLEUM COKE (PETCOKE)

Minimum Quantity: 50,000 MT
Maximum Quantity 300,000 MT
FOB Price: Gross 60 USD Net 50 USD
CIF Price: Gross 70 USD Net 60 USD
Commission 5 USD Seller side, 5 USD Buyer side.

BITUMEN 60/70

Minimum Quantity: 20,000 MT Maximum Quantity 200,000 MT
FOB Price: Gross 280 USD Net 270 USD
CIF Price: Gross 300 USD Net 290 USD
Commission 5 USD Seller side, 5 USD Buyer side.

GASOLINE 87/89/93/95 OCTANE'S

Minimum Quantity: 50,000 MT
Maximum Quantity 200,000 MT
FOB Price: Gross 290 USD Net 280 USD
CIF Price: Gross 300 USD Net 290 USD
Commission 5 USD Seller side, 5 USD Buyer side.

RUSSIAN EXPORT BLEND CRUDE OIL GOST 9965-76

Minimum Quantity: 500,000 BBLs
Maximum Quantity 10,000,000 BBLs
FOB Price: Gross 52 USD Net 50 USD
CIF Price: Gross 56 USD Net 54 USD
Commission 1 USD Seller side, 1 USD Buyer side.

UREA GRANULAR AND PRILLED RUSSIAN ORIGIN

Minimum Quantity: 20,000 MT
Maximum Quantity 200,000 MT
FOB Price: Gross 170 USD Net 160 USD
CIF Price: Gross 180 USD Net 170 USD
Commission 5 USD Seller side, 5 USD Buyer side.



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DIESEL D6 VIRGIN LOW POUR FUEL OIL

Minimum Quantity: 25,000,000 Gallon
Maximum Quantity 50,000,000 Gallon FOB
Price: Gross 0.58 USD Net 0.56 USD
CIF Price: Gross 0.62 USD Net 0.60 USD
Commission 0.01 USD Seller side, 0.01 USD Buyer side.

RUSSIAN DIESEL EURO 4

Minimum Quantity: 50,000 MT
Maximum Quantity 1,000,000 MT
FOB Price: Gross 230 USD Net 220 USD
CIF Price: Gross 250 USD Net 240 USD
Commission 5 USD Seller side, 5 USD Buyer side.

BASE OIL

Minimum Quantity: 20,000 MT
Maximum Quantity 200,000 MT
FOB Price: Gross 330 USD Net 320 USD
CIF Price: Gross 340 USD Net 330 USD
Commission 5 USD Seller side, 5 USD Buyer side.

FUEL OIL CST 180

Minimum Quantity: 50,000 MT
Maximum Quantity 1,000,000 MT
FOB Price: Gross 270 USD Net 260 USD
CIF Price: Gross 300 USD Net 290 USD
Commission 5 USD Seller side, 5 USD Buyer side.

DI-AMMONIUM PHOSPHATE (DAP)

Minimum Quantity: 5,000 MT
Maximum Quantity 100,000 MT
FOB Price: Gross 330 USD Net 320 USD
CIF Price: Gross 350 USD Net 340 USD
Commission 5 USD Seller side, 5 USD Buyer side.

LIGHT CYCLE OIL

Minimum Quantity: 50,000 MT
Maximum Quantity 1,000,000 MT
FOB Price: Gross 220 USD Net 210 USD
CIF Price: Gross 240 USD Net 230 USD
Commission 5 USD Seller side, 5 USD Buyer side.

Loading Port: Primorsk-Ust-Luga/Vladivostok - CIF: ASWP

Origin Russian Shipping Terms CIF:ASWP

Specification Standard

Shipment time 15-25 days

Inspection SGS or Equivalent

Shipment Will be advised

Shipping Terms FOB

Specification Standard

Injection time 5-6days

Inspection SGS or Equivalent

Loaded from Primorsk-Ust-Luga–Vladivostok



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FOB : Houston TX port- Rotterdam Port.

COMMISSIONS:

Commission is the difference between price GROS and price NET.

Seller pays commission of Seller and Buyer side .

The Total commissions **WITH THE FOLLOWING DISTRIBUTION:**

- The 50% of total commissions - Closed to Jose Casas / Ofertas-commodities.
- The 50% of total commissions - Open to Buyer Mandate and Buyer Intermediaries. **(only one pay master)**

The refinery can realize and serve any variation in the specifications as products, if the Buyer asks for it in the ICPO.

PROCEDURES DIP & PAY FOB:

Dip Test on Seller tank before injection into buyer hire tank

1. BUYER ISSUES ICPO + Passport Copy + COMPANY PROFILE, to Seller, Via: Mr. José Casas (Ofertas-commodities).

2) Seller issue Commercial Invoice (CI) for Buyer to countersign and return to Seller signed CI along TSA for Seller approval and Seller approve buyer TSA for buyer to proceed and TSA must have Seller name inserted into the TSA by tank farm.

3) Seller issue POP documents to Buyer:

- a) Commitment to supply, b) Certificate of Origin, c) Authorization To Sell, d) License Certificate,
- e) Statement of availability of product, f) Notice of Readiness to Commence Injection of the Product

4) Buyer provide to Seller

A. Empty tank to receive fuel (TSR), B. Authorization to Verify, C. Ready to Receive and all documents address to Seller by tank farm and send by buyer to Seller.

5) Seller provide buyer

- a) Dip Test Authorization, b) Pre Injection Report, c) Tank with fuel to inject in buyer tank, d) Authorization to Verify, e) Fresh SGS to Buyer and all documents address to buyer and send by Seller to buyer

6) Buyer Send SGS to conduct Dip test and SGS issue SGS report to buyer

7) Seller inject fuel into buyer tank and Buyer Pays by MT103 against SGS report

8) Seller issue Title ownership documents to buyer



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9) Seller pays commission to Seller Side and Buyer Side

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FOR MONTHLY

1) Seller and Buyer sign contract for Monthly delivery

2) Buyer open SBLC/MT760 for monthly shipment and Seller open 2%PB to buyer

3) Seller inject fuel into buyer tank and Buyer Pays by MT103 against SGS report and Seller issue Title ownership documents to buyer and Commission against IMFPA agreement.

PROCEDURES FOR CIF ASWP CONTRACT.

1. Buyer send ICPO with RWA Letter from the bank that upon buyer received PPOP documents then they will issue SBLC Via swift MT760 within 3 banking days and sends via email to seller + Passport Copy + COMPANY PROFILE, to Seller, Via: Mr. José Casas (Ofertas-commodities).

2. Seller Issues Contract Open for Amendments.

3. Buyer Counters Sign and Seals the Contract And Sends Via E-Mail To Seller.

4. Seller issue proforma invoice and Partial POP documents to buyer via Seller Official email address to Buyer official Email address on listed below

A. Copy of License certificate

B. Copy of Statement of Availability of the product.

C. Copy of Proforma Invoice, Commitment to supply, Certificate of Origin, Q&Q done by indigenous lab at port of Origin, Authorization To Sell,) .

5. Buyer Within Five (5) banking Days, Buyers bank Send Swift Operative Irrevocable Confirmed Standby letter of Credit (SBLC)Via Swift MT760 to Seller Fiduciary company bank outside Russia.

6. Seller Fiduciary confirm buyer MT760/SBLC via bank to bank and then open 2%PB to buyer bank and Seller Commences with loading and issue full POP and shipping documents Including (against shipment Documents (Q88, SGS report certificate , Bill of Lading) , and also test report) to buyer/Bank.

7. Ship arrives at port destination port and conduct inspection on the goods and Buyer release payment to seller bank after inspection at port 100% payable for each shipment within 3 banking days upon the cargo passed SGS and receipt of all the relevant payment documents .



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8. Seller pays commission to Seller Side and Buyer Side

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-----WE DO NOT ACCEPT ANY ICPO WITH OTHER PROCEDURE-----

These procedures, prices and conditions, are not negotiable.

The Seller only accepts documents submitted with its format, If the Buyer's request, we can send ICPO template used by the Seller.

We do not give additional information over the phone or WhatsApp..... by email only!

LEGAL WARNINGS:

By issuing, sealing and signing this IRREVOCABLE CORPORATE PURCHASE ORDER (ICPO), we acknowledge:

That as buyers we are providing the Seller with a document in which we irrevocably declare that we have the operational experience, warehousing capacity and financial resources to purchase the product of this ICPO.

That we declare that we know and accept each and every one of the terms and conditions set out in the ICPO.

That we are sure of what we have signed and of the legal and penal obligations involved in the issuance of an ICPO,

That we are aware that the issuance and delivery of a false or fraudulent ICPO, RWA Letter, SBLC,

NCNDA/IMFPA, POF or any other false or fraudulent business document will be considered a prosecutable offence by any law enforcement, judicial or commercial agency of any country or international organization such as the FBI, INTERPOL or the ICC.

Best regards: **Mr. Jose Casas**

President of Ofertas-Commodities
& Seller Mandate .

