



c/ Virgilio 22 Bajos Can Pastilla - CP 07610 Palma de Mallorca – Baleares - España  
Tel: (34) 671 608 478 – SKYPE: jcasas3148  
E-mail [jcasas@ofertas-commodities.com](mailto:jcasas@ofertas-commodities.com) - Web: [www.ofertas-commodities.com](http://www.ofertas-commodities.com)

## SOFT CORPORATE OFFER

*We, **Ofertas-commodities** with full corporate and legal responsibility, under penalty of perjury confirm that we are ready, willing and able to supply the following commodity according to the terms and conditions steted in this offer.*

Commodity: Heavy Melting Scrap 1 (ISRI 200-202)

### **Used Rail Scrap (ISRI R50-R65)**

PRICE: **\$380 USD per MT** CIF ASWP

Origin: Russian Federation

Max. order: 30,000MT x12 Months

Packaging: bulk.

Delivery: 30 to 45 days.

Inspection: SGS or Similar

Destination Port: ASWP (Any safe world port)

Payment Terms: IRDLC / Documentary Letter of Credit

### **PROCEDURE**

- 1- Buyer issue ICPO with full banking details and right to soft probe + NCNDA/IMPFA.
- 2- Seller issue FCO to buyer
- 3- Seller issue electronic version of draft contract for buyer's signatory and amendment if any.
- 4- Seller and buyer lodges contract to their respective bank
- 5- Buyer's bank will issue MT799 (Proof of Fund) to Seller's bank



- 6- Seller sends POP documents to buyer
- 7- Buyer's Bank Swift Operative SBLC MT 760 to Seller Bank.
- 8- Seller's Bank reply with a 2% Performance Bond to buyer bank, and issues Proof of Product (POP) via Swift to buyer's bank .
- 9- The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport
- 10- Buyer Shipment commence as per contract.

**NOTES:**

*DESTINATION TO IRAQ & IRAN WILL HAVE \$20 USD PER MT AS SURCHARGE DUE TO HIGH INSURANCE COST BY SHIPPERS.*

*The rails original weigh 50 pounds per yard or heavier, 6 meters long.*

*Cutting Cost: For 1.5 mt Length. \$15 per metric ton*

*Commission included 10,00\$ x mt*

*(5,00\$ Buyer group – 5,00\$ Seller group)*

*The Buyer's Bank enters in TOP 50 WORLDS BANKS,*

*Delivery Period: 35 to 45 days*

*\*We did not send photos, we did not accept visits to yards, nor TTM\**

**IMPORTANT DETAILS :**

- THE SELLER WILL NOT PROVIDE PAST DOCUMENTS (B/L, SGS, PROFORMA INVOICE, OR POP) ONLY THE POP AND SGS INSPECTION, ISSUED (BANK TO BANK, ONLY), WARRANT TO THE QUALITY, QUANTITY, SPECIFICATIONS AND PRODUCT.
- FINALLY, WE DO NOT WORK OFF THE BUYER'S PROCEDURES. A BUYERS MUST AGREE AND FOLLOW THE SELLER'S PROCEDURES. THE SELLER WILL NOT ALTER THEIR PROCEDURES.

**Signed:**

**José Casas**

**Presidente/CEO**

