

- **207 petrol stations**
with
- **3 tank farms, one of them with direct access to a harbour**

Sites of the petrol stations

Afyon	7	Erzurum:	1	Agri	1
Aksaray:	6	Ankara	3	Ardahan	1
Aydin	6	Balikesir	8	Bartın	1
Batman	2	Bitlis	1	Bolu	4
Bursa	16	Canakkale	4	Cankir	1
Corum	3	Denizli	8	Diyarbakir	7
Düzce	2	Edirne	1	Elazig	3
Erzincan	1	Erzurum	1	Eskisehir	8
Gaziantep	2	Igdir	2	Istanbul	3
Izmir	14	Karabük	2	Karaman	1
Kars	1	Kastamonu	2	Kayseri	2
Kirikkale	4	Kirkralesi	3	Kirsehier	4
Kocaeli	3	Konya	8	Kütahya	5
Manisa	11	Mardin	1	Mersin	5
Mugla	5	Nievsehir	2	Nigde	1
Osmaniye	1	Sakarya	5	Samsun	3
Siirt	1	Sinop	1	Saniliurfa	2
Tekirdag	5	Tokat	1	Usak	4
Van	4	Yozgat	8		

TOTAL: 207

► Description of the 207 petrol stations

- The sizes of the petrol stations are depending on the location about 3.000m².
- All petrol stations have the same equipment standard, appear in the same image and are equipped with IT. The oldest one has been built in 1999, no one is older than 9 years.
- Repairs are not necessary.

► Equipment

- Each petrol station has at least 3 filling pumps
- 25% of the petrols stations have garages,
- 50% of them hav shop areas.
- 135 of the premises are owned by the leaseholder.
- 80 presmises belong to the corporation.
- 51 of the petrol stations are in ownership of private companies.
- 9 are corporations.
- 147 are Ltd`s
- Leasing contracts are existing for 10 to 15 years
- Delivery with fuels by Russia, Ukraine and Bulgaria

To the package belong 3 tank farms, one of them with own access to a harbour and two stock grounds.

- The cartel office has no objections against the sale

- **420 petrol stations**

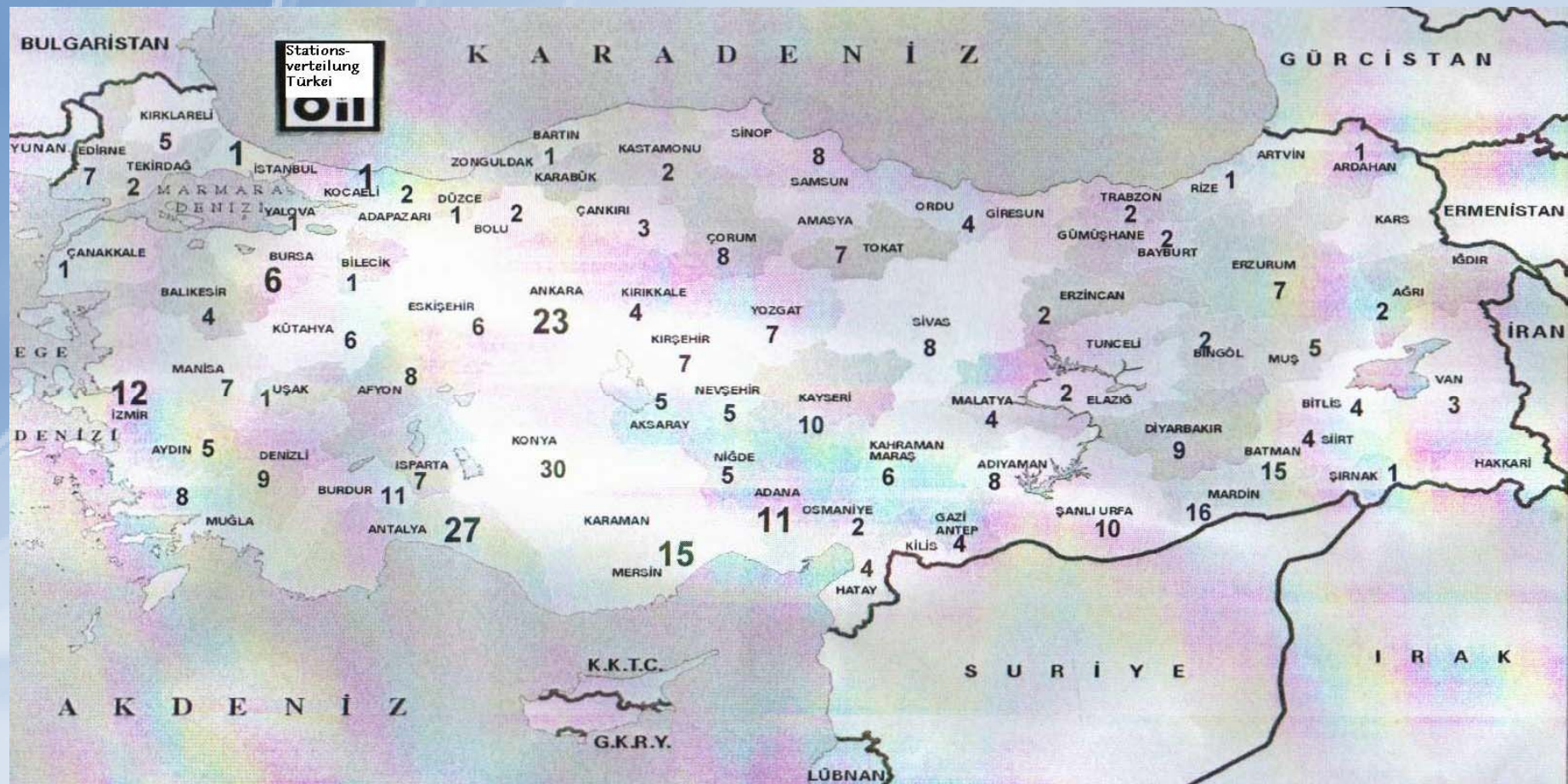
with

- **Administration buildings**

- **7 tank farms**

- **Oil bottling company for small containers**

Places of the petrol stations in Turkey



► Description of the 420 petrol stations

- The sizes of the petrol stations are depending on the location between 2.500 m² and 15.000m².
- All petrol stations are in good condition, appear in the same image and are equipped with IT. The oldest one has been built in 1999, i.e. no one is older than 9 years. Repairs are by statement of the owner not necessary.

► Equipment

- Per petrol station has at least 4 filling pumps
- 24 hour service for
 - Shops
 - Toilets
 - Telephone
 - Fax und Internet
- Outside of the cities restaurants are available. In inner city locations they are partly not available.
- Parking site for passenger cars and freight vehicles is partly available
- Car wash is partly available
- Owners are private companies, corporations and Ltd's
- Leasing contracts exist since 1998 for 15 to 25 years
- Delivery with fuel by Russia and Greece
- The cartel office has no objections against the sale

□ 1 Oil factory





❖ Tank farms

- ❖ 4 completed tank farms.
- ❖ Thereof 1 tank farm with direct pipeline to the refinery.
- ❖ 3 tank farms nearly completed

Capacity 280 000m³

✓ Total turn over of the group

2004	326.649.772 YTL
2005	419.938.125 YTL
2006	454.367.159 YTL
2007	about 40% turnover increase

✓ Sales figures in 2004

Kind of goods		Sales net. in YTL	Total sales net	Market value (Lt-Kg)
• BENZINE	K.Super Benzine	33.365.992	47.731.736	21.111.252
	Super – Normal Benzine	14.365.744		9.215.972
• MOTORIN	Motorin	259.920.587	263.018.972	210.815.554
	Transit Motorin (Import)	3.098.385		5.143.321
• BLACK PRODUCTION KAL YAK (Kg)		6.773.684	15.471.190	9.215.107
	Fuel Oil (Kg)	8.697.506		22.846.061
• GAS Oil	Gas Oil	427.874	427.874	364.596
TOTAL		326.649.772 YTL		255.865.802 Lt.

✓ Sales figures in 2005

Kind of goods		Sales net. in YTL	Total sales net	Market value (Lt-Kg)
• BENZINE	K.Super Benzine	43.863.917	55.185.628	21.580.198
	Super – Normal Benzine	11.321.711		5.594.965
• MOTORIN	Motorin	343.618.459	343.618.459	223.845.438
• BLACK PRODUCTION KAL YAK (Kg)		9.653.846	20.482.589	9.966.634
	Fuel Oil (Kg)	10.828.743		18.952.967
• GAS Oil	Gas Oil	651.449	651.449	453.744
TOTAL		419.938.125 YTL		280.393.946 Lt.

✓ Sales figures in 2006

Kind of goods	Sales net. in YTL	Total sales net	Market value (Lt-Kg)
• BENZINE K.Super Benzine	59.048.503	59.048.503	26.663.025
Super – Normal Benzine			
• MOTORIN Motorin	343.618.459	356.204.069	218.212.875
• BLACK PRODUCTION KAL YAK (Kg)	8.279.537		7.251.645
Fuel Oil (Kg)	12.134.743	20.414.280	17.959.962
• GAS Oil Gas Oil	651.449	651.449	598.371
• BIODIESEL Auto Biodiesel	207.005		131.678
Sprit Biodiesel	372.767	579.772	258.558
TOTAL	454.367.159 YTL		271.076.114 Lt.

Price: € 750 Million Euro + 2% Brokerage fee



